Athenian Nexus Winter Summit 2025

Terms and Conditions of Selection and Participation in the "Athenian Nexus – Investor Day"

Preamble

The **Technology Transfer and Innovation Unit** (ACEin) of the Athens University of Economics and Business (AUEB), with the support of the Spin-off of the Athens University of Economics and Business, **Athenian Nexus I.K.E.**, organizes the **event "Athenian Nexus – Investor Day"** as part of the **Athenian Nexus Winter Summit 2025** to support new and innovative Entrepreneurial Teams, Research Teams, and/or Start-ups/Spin-offs from all over Europe in their effort to get in touch with potential investors, funds and venture capitals to seek for funding, investments and other financing opportunities, crucial in their first steps.

The purpose of this document is to clearly describe the event "Athenian Nexus -Investor Day" (hereinafter referred to as "**Investor Day**") and to define the Terms and Conditions of Selection and Participation. This document, together with the relevant Privacy Notice, governs the participation of Entrepreneurial Teams, Research Teams and Start-ups/Spin-offs. For this reason, we invite you to study both documents carefully.

The Terms and Conditions of Selection and Participation are and will be online and accessible to all through the Athenian Nexus Winter Summit 2025 Website on page https://atheniannexus.eu/investor-day/ (hereinafter the "**Investor Day Website**"), where news and updates about the Investor Day will also be posted.

1. Description of the Event, Purpose, and details of the Organizer

1.1. The Investor Day, which is organised in the context of the Athenian Nexus Winter Summit 2025, is a pitching event that will enable of Entrepreneurial Teams, Research Teams and Start-ups/Spin-offs, which have a specific funding request, to present their innovative proposals to the investment and corporate community of the country, to network, and to have funding/investment opportunities, as well as receive targeted feedback.

1.2. In total, the process consists of three (3) Phases (hereinafter referred to as "Phases"), two preliminary/qualifying and a main one. The selection of the Participants who qualify for the next Phase is based on the selection criteria set out herein (see 3. Phases, Criteria per Phase and Committees).

1.3. The process starts on Monday, 08.09.2025, with the opening of the Applications for Participation and will end on Thursday, 18.12.2025, in Athens with the presentation.

1.4. The key aim of the Investor Day is to support new and innovative Entrepreneurial Teams, Research Teams and Start-ups/Spin-offs from all over Europe in their effort to get in touch with potential investors, funds and venture capitals to secure investment, funding and financing opportunities in their first steps, as well as to network and connect with the industry and other Greek incubators. However, the

Organiser does not guarantee that participation in the Investor Day will lead to an investment agreement, nor will it be involved in any way if such an agreement is reached (see 9. Other Terms)

1.5. The Investor Day is organised by the AUEB Technology Transfer and Innovation Unit (ACEin) based in Athens, Troias 2, Kimolos and Spetses (hereinafter "the Organiser"), with the support of the AUEB Spin-off Athenian Nexus P.C., based in Athens, Mavromichali 95-97, 11472. You can contact the Organiser at 2108203822, and/or by e-mail at info@acein.aueb.gr.

2. Eligibility and Grounds for Cancellation

2.1. The Investor Day is open to individuals over the age of 18, members/executives of Entrepreneurial Teams, Research Teams and Start-ups/Spin-offs from all over Europe (hereinafter referred to as "**Participants**")

2.1.1. For the purposes of Investor Day, **Entrepreneurial Teams** are defined as groups of two (2) or more members who develop a product, service, process, etc. that can be exploited for business and have not yet been established as companies.

2.1.2. For the purposes of Investor Day, **Research Teams** are defined as groups of two (2) or more members who develop a product, service, process, etc. that is the result of academic research and is amenable to business exploitation and has not yet been established as a company.

2.1.3. For the purposes of Investor Day, Start-ups (startups and/or spin-offs) are defined as companies with the legal form of IKE, LTD, SA, based within the European Economic Area, which have been established and focus on the development of new and innovative products and/or services.

2.2. The Organiser may cancel the participation of an Entrepreneurial Team, Research Team and Start-up/Spin-off at any stage if it is found that there is no right to participate or the Conditions for Participation (see 4. Conditions for Participation) and the Selection Criteria (see 3. Phases, Criteria per Phase and Committees) are not met. In addition, participation may be cancelled at any stage for any of the following reasons: (a) in the event that the Conditions for Participation, which are all considered essential in their entirety, are not met, (b) if the Participants do not fully accept these Terms and the Personal Data Notice, (c) in the event that for any reason it is not possible to contact the Participants at any time, (d) if their behaviour in word or in deed substantially impedes the smooth conduct of the Investor Day.

2.3. The Organizer is entitled to cancel entries that contradict these terms in any way, as well as proposals with content that is illegal, pornographic, violent, misleading, threatening, offensive, defamatory, racist or vulgar or in general content that is contrary to applicable legislation, including legislation on intellectual property and industrial property, good morals, the right to personality and public order.

2.4. In the above cases, the Participants do not acquire any rights against the Organizer. In addition, they are not entitled to claim any compensation for any direct or indirect damages, costs and expenses that may arise from any interruption, change, malfunction or delay or any other cause related to the Program or its cancellation.

3. Phases, Criteria per Phase and Committees

3.1. **Phase A – Submission of Application and First Selection**

3.1.1. **Description:** In the preliminary/qualifying Phase A, interested parties submit an Application Form (see 5. Submission of Applications for Participation). Phase A lasts from 8.09.2025, when the Application Submission Process begins, and ends on 24.10.2025, with the notification of Entrepreneurial Teams, Research Teams and Start-ups/Spin-offs that qualified for Phase B.

3.1.2. **Selection Criteria: :** Indicative selection criteria include, in no particular order: (a) Pre-Seed or Early Seed or Seed stage, (b) complete pitch deck, (c) degree of originality and elements of innovation of the idea/proposal/product/service, (d) commercial/business exploitation capabilities and prospects, (e) integrity of the team and complementarity of the members

3.1.3. **Number of Teams/Companies qualifying:** ≤40

3.2.**Phase B – Interview and Final Selection**

3.2.1. **Description:** In the preliminary/qualifying Phase B, the interested parties that qualified from Phase A will be invited to an online interview with members of the Evaluation Committee. The interview will be short and will be conducted in Greek or English, based on your preference. Phase B lasts from 30.10.2025, when the scheduled interviews begin, and ends on 05.11.2025, by informing those Entrepreneurial Teams, Research Teams and Start-ups/Spin-offs that qualified for Phase C.

3.2.2. **Selection Criteria:** Indicative selection criteria include, in no particular order: (a) Innovation and completeness of the idea, proposal, product, or service, (b) Maturity stage of the Entrepreneurial Teams, Research Teams and Start-ups/Spin-offs (c) Viability of the business model and the potential for sustainable growth (d) Relevance and access to the target market (e) Evidence of customer base or initial traction.

3.2.3. **Number of Teams/Companies qualifying: 20**

3.3.**Phase C - Final Phase – Investor Day Event**

3.3.1. **Description:** Phase C will take place on Thursday, December 18, 2025 at the premises of the Technology Transfer and Innovation Unit (ACEin), 2 Troias Street, 113 62, Athens, ground floor, where the Entrepreneurial Teams, Research Teams and Start-ups/Spin-offs that qualified for Phase C will pitch their ideas/products/services/solutions to the audience consisting of investors, representatives of businesses and other incubators, and anyone else who expresses interest in attending the presentation. The presentation will be in Greek or English and will last up to five (5) minutes. Before the final presentation, on November 26, 2025, a hybrid rehearsal will be held (both remote and in-person participation will be possible) in the presence of expert entrepreneurship trainers from the Organiser's Team to assist the participants in better preparing for the final event. Participation in this rehearsal is mandatory and constitutes a prerequisite for participation in the final presentation of Phase C.

3.4.**Committees**

3.4.1. For the evaluation of the Entrepreneurial Teams, Research Teams and Start-ups/Spin-offs in Phases A and B, an **Evaluation Committee** will be set up, consisting of experts and scientists in the field of entrepreneurship and innovation. The exact details of the members of the Evaluation Committee will be posted on the Investor Day Website.

3.4.2. The Evaluation Committee is supported in its tasks by the **Investor Day Organising Committee,** which consists of the Organiser's executives, who are in charge of ensuring the fast and smooth conduct of the evaluation procedures, and the communication between the interested parties/Participants and the Evaluation Committee.

3.4.3. The members of all the Committees are bound by confidentiality and confidentiality clauses. In addition, they are obliged to request an exception in the event of a finding of a conflict of interest, which would call into question the objectivity of their judgment.

3.4.4. The Organiser will not make any announcement of the evaluation points.

3.5. The investors, funds and venture capitals (VCs) that will participate in Phase C, as well as the representatives of the companies and other incubators, do not belong to the above Committees, and will be announced on the Investor Day Website.

3.6. The criteria mentioned here relate only to the evaluation process of Phases A and B. In Phase C, there are no criteria, since it does not have a competitive character.

3.7. The Organiser reserves the right to change any of the dates in order to best serve the needs of the Investor Day. Everyone affected will be notified in writing and asked to affirm their availability and commitment to the new dates.

4. Conditions for Participation

Participation in the Investor Day cumulatively requires:

4.1. The existence of a Right to Participate, as described above in 2. Eligibility and Grounds for Cancellation

4.2.: the satisfaction of the Criteria per Phase, as described in 3. Phases, Criteria per Phase and Committees

4.3. The submission of an Application for Participation as described in the time frame set out in 5. Submission of Applications for Participation,

4.4. the unconditional acceptance by each member/executive of the Entrepreneurial Teams, Research Teams and Start-ups/Spin-offs and the faithful and unswerving observance of the Terms and Conditions of Participation and Selection, as described herein,

4.5. the unconditional acceptance by each member/executive of the Entrepreneurial Teams, Research Teams and Start-ups/Spin-offs of the Privacy Policy, and the provision of consent for the collection and processing of personal data required in the context and for the purposes of the Investor Data, as detailed in the Privacy Policy,

4.6. the uninterrupted possibility of communication with the Contact Person (see 5. Submission of Applications for Participation),

4.7. the possibility of in-person presence in Athens, on Thursday, December 18, 2025, at the final presentation, which will take place at the premises of the Technology Transfer and Innovation Unit (ACEin), at 2 Troias Street, 113 62, Athens, ground floor, as well as the participation (either in person or remotely) in the rehearsal that will take place before the final presentation, on Wednesday, November 26, 2025.

4.8. The unconditional declaration of the interested parties during the submission of the Application Form that the proposals submitted through the Application Form are

original, and are in their entirety exclusively the intellectual property of the Business Group/Research Team/Start-up (see also below 7. Intellectual Property Rights).

4.9. The acceptance by the Participants that if they belong to the Entrepreneurial Teams, Research Teams and Start-ups/Spin-offs that will qualify for Phase C and will take part in the Investor Day, (a) their names and photographs (static or in video format) as well as their presentation in whole or in part, together with a description of their business idea/proposal may be shared through the Summit Website; of the Organizer's Website, as well as through the communication and promotion channels (Facebook, Instagram, LinkedIn, newsletters, Press Releases, etc.) of the Organizer and the communication sponsors (see also the Privacy Notice) and (b) the final pitch deck they will present during the Investor Day will be available to those investors and representatives of companies participating in the Investor Day who request it.

5. Submission of Applications

5.1. In order to participate in the Investor Day, it is required to submit an Application Form along with the submission of the relevant accompanying material through the Application Form located on the Investor Day Website.

5.2. Applications for Participation are submitted from 08.09.2025 until 03.10.2025

5.3. Only Applications for Participation submitted within this time frame are considered valid. Applications submitted after 03.10.2025 will not be considered, and the information they include will be deleted.

5.4. Applications for Participation are submitted exclusively by Entrepreneurial Teams, Research Teams and Start-ups/Spin-offs, as defined herein.

5.5. Each Entrepreneurial Teams, Research Team and Start-ups/Spin-offs has the right to submit a single Application for Participation.

5.6. Each Entrepreneurial Team, Research Teams and Start-ups/Spin-offs, when submitting its application, must appoint a person who will handle the communication with the Organiser (hereinafter referred to as the "**Contact Person**").

5.7. The Application Form is completed and submitted in English.

5.8. By submitting the Participation Application, the interested parties declare individually and as a whole their acceptance of the Terms and Conditions of Participation and Selection contained herein, as well as the Information on Personal Data, and guarantee that the information they submit through the Participation Application is true and correct, and that they have received the consent of the natural persons whose data they share.

5.9. Interested parties are solely and fully responsible towards the Organiser and any third party for the accuracy of the information they declare, and for obtaining the consent of the natural persons whose details they fill in the Application Form. The Organiser bears no responsibility for cross-checking, and especially in the case of a false statement, it can cancel the participation and claim compensation for any positive or consequential damage.

6. News and Updates

6.1. Information about Investor Day, as well as news and updates, will be provided exclusively through the Investor Day Website.

6.2. News and updates relating exclusively to each Business Group/Research Team/Start-up will be communicated to the designated Contact Person via email.

7. Intellectual Property Rights

7.1. The Participants represent and warrant that the business idea/proposal they submit and will present is lawfully submitted, as well as that they own all intellectual property rights related to the proposal they submit, and that all material submitted and presented during the Investor Day is original; it does not infringe the rights of third parties, including intellectual property and personality rights, nor good morals and public order, and does not contain elements (e.g. indicative texts, images, persons, trademarks, trade secrets, distinctive features) of third parties.

7.2. The Participants bear the sole and full responsibility towards the Organiser and any third party for the proposal they submit and for the accuracy of the information they declare.

7.3. In the event that any claim by a third party is brought against the Organiser due to infringement of a right by the submitted material, the Participants are solely responsible and obliged to compensate the Organiser for any amount that they will be required to pay to the third parties as compensation, including the relevant legal costs and expenses of any kind.

7.4. The Organiser has no claim and does not acquire in any way a dividend in the intellectual property rights related to the business ideas/proposals that will be submitted and presented.

8. Personal Data

8.1. For the evaluation of the Applications for Participation, and communication with the interested parties, the collection and processing of a series of data, including personal data, concerning the Participants is required.

8.2. This data is collected through the Application Form, which you submit through the Investor Day Website (see Investor Day). 5. Submission of Participation Applications, as well as during the Investor Day.

8.3. In addition, in order to upload the files and submit the Application Form, the person submitting the participation form must log in to a Google email account (Gmail). During this process, the name and photo associated with your Google email account are automatically recorded. This data is collected and processed by Google, as defined by the functionality of this service and Google's privacy policy.

8.4. More information can be found at: https://policies.google.com/privacy?gl=GR&hl=en-GB. The Organiser does not have access to these details.

8.5. Detailed information on the collection and processing of personal data can be found in the Privacy Notice. You can submit your questions as well as exercise any of your legal rights by email info@acein.aueb.gr.

8.6. Acceptance of the Information on Personal Data and the provision of consent for the collection and processing of the necessary personal data are one of the Conditions of Participation (see Participation Conditions). 4. Conditions for Participation, as the collection and processing of the specific personal data is substantially and directly linked to the Investor Day

9. Other Terms

9.1. The Organiser reserves the right to amend these terms, in whole or in part, and/or to make additions. In this case, there will be a relevant announcement on the Investor Day Website, and you will be asked to renew your consent based on the changes.

9.2. The Organiser reserves the right to interrupt or cancel the Investor Day. In this case, there will be a relevant announcement on the Investor Day Website, and the interested parties/Participants will be informed via email.

9.3. In the event that a third party raises any claim against the Organiser for the infringement of its right arising from the statements, acts and omissions of the Participant and/or the persons acting on its behalf, in the context of its participation in the Investor Day (e.g. indicatively and not restrictively, in case of declaration of false information, registration of data of a natural person without prior consent, or infringement of a third party's intellectual property right), the Participant shall fully compensate the affected third party, natural or legal person, and the Organiser for any damage suffered by them.

9.4. Participation in the Investor Day does not imply that there will be a financing/investment proposal or agreement.

9.5. The Organiser does not participate in any way in the process and/or in the financing/investment negotiations.

9.6. The invitation by the Organiser to a specific investor/financier and/or investment/financing scheme to take part in the Investor Day does not imply that the Organiser in any way approves or guarantees the investor/financier and/or the investment/financing scheme.

9.7. The Organiser is not involved in any way in the internal or any other issues that may arise between the Groups/Businesses or their members.

10. Dispute Resolution – Applicable Law

10.1. In the event of a dispute, controversy or dispute regarding the interpretation or correct application of the terms contained herein, the Participants shall address it before any legal action to a three-member committee consisting of representatives of the Organiser, which will make an effort to compromise, amicable resolution of the dispute.

10.2. Any dispute, dispute or disagreement that has not been amicably resolved in accordance with the above procedure and arising from or related to these terms, shall be resolved exclusively by the courts of Athens (excluding any other jurisdiction, even concurrent) in accordance with Greek law.

11. Information – Complaints

For any information or complaint, you can contact the Organiser by e-mail at info@acein.aueb.gr.